

# Norman A. St. Laurent

intellicents investment solutions inc.

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**This Brochure Supplement provides information about Norman St. Laurent that supplements the intellicents investment solutions inc. Brochure, a copy of which you should have received. Please contact our Director of Operations at 507-377-2919 if you did not receive intellicents investment solutions inc.'s Brochure or if you have any questions about the contents of this supplement. Additional information about Norman St. Laurent is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2- Educational Background and Business Experience**

Norman St. Laurent born in 1941, received the following formal education after high school:

- 1965 – Tufts University, Boston, MA – Bachelor of Science, Mechanical Engineering

Business experience includes:

- August 2021 – current Financial Consultant of intellicents investment solutions inc., Lawrence, KS
- August 2021 – current Registered Representative of Mutual Securities, inc., Camarillo, CA
- 1992 – July 2021 Investment Adviser Representative of Reinhardt Financial Services, Inc., Lawrence, KS
- 1997 – July 2021 Registered Representative of Cambridge Investment Research (and predecessor firms) Fairfield, IA

Professional examinations, certifications, and/or designations include:

- FINRA Securities examinations: The Securities Industry Essentials® (SIE®) Exam; Series 7; Series 63
- Certified Financial Planner (“CFP® “)

The CFP® designation is a financial planning credential awarded by the Certified Financial Planner Board of Standards, Inc. to individuals who satisfy its educational, work experience and ethics requirements. Recipients of the CFP® certification hold a bachelor’s degree (or higher) from an accredited college or university, have completed three years of full-time personal financial planning experience and successfully completed the CFP® Certification Exam. In order to maintain the designation, CFP® holders must satisfy ongoing requirements which include at least 30 hours of continuing education every two years.

## **Item 3- Disciplinary Information**

intellicents investment solutions inc. (“iis”) is required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. iis has no information to disclose in relations to this item.

## **Item 4- Other Business Activities**

To provide brokerage and insurance services, Norman St. Laurent is a registered representative of Mutual Securities, Inc. of California, a registered broker dealer and member of FINRA.

For services provided by the affiliated intellicents investments solutions companies, the companies and Norman St. Laurent may receive consulting fees and/or commissions on sales of any investment and insurance product sold to clients. iis may also provide investment advisory services to the clients of the affiliated intellicents investments solutions companies; however, iis never receives commissions on any assets under management for which iis receives advisory fees.

### **Item 5- Additional Compensation**

Because of the nature and extent of the business intellicents investment solutions (iis and its affiliates) provides various custodians and mutual fund companies may receive “revenue sharing” in the form of shareholder servicing fees, sub-transfer agency fees, 12b-1 fees and finders fees. These fees are fully disclosed to plan sponsors and participants and are passed on to the plan sponsor or the plan for use in offsetting plan related fees.

### **Item 6 - Supervision**

Norman St. Laurent is one of several supervised persons who give general advice on behalf of intellicents investment solutions and are under the direct supervision of Mr. Nicholas Holmes, Chief Compliance Officer. Inquiries about Norman St. Laurent should be forwarded to Mr. Nicholas Holmes at 800-880-4015.